Resellers
- B6 -

This module allows external resellers to enter a file exactly like headquarters does in CHACALXXI and therefore with all the technical data and also, obviously, only one portion of the price data.
In summary, only the sales price is displayed, with no details. However, the reseller may introduce data for trade articles, as well as installation.

He may even (and this is obviously where you win) provide you with files for which he has received customer orders.

How does CHACALXXI calculate prices when it is installed at a reseller's?

The sales price will be multiplied by the discount you grant the reseller, then the sales margin he wants to apply. He may enter these two parameters himself.

The reseller enters the installation labor price himself.

He may sell trade items (additional articles entered at the file level); he may enter the discount that he has been granted by his supplier of trade items, as well as the margin he wants to make on these trade items.

For the rest, it is obvious that the reseller cannot enter the customer's margin, or a margin or discount other than those referred to above.

The prices indicated as "reference properties" are the reseller's and not yours!

With regard to documents, the reseller may access:

- A summary of the file that indicates the reseller's sales price, among other things

- The sales documents you have provided

- The glazing order without the prices, should he purchase his glazing from another supplier.